

Cloud Solution Provider

SUMMARY

Public cloud provides an innovative platform to automate and transform traditional IT. As a Gold Level Microsoft Partner, Sayers works directly with you to design and implement Azure Cloud Solutions that are tailored to your unique business needs. Our Azure experts support clients through their cloud journey by building secure, cost-effective cloud environments. Our resources integrate seamlessly with your current environment to engage at any stage of your cloud journey.

Sayers CSP Benefits

Partnering with Sayers as your CSP extends our dedicated MS Azure resources to help you provision, manage, and support your Azure subscriptions.

Sayers CSP also offers a variety of additional services to better support the optimization and efficiency of your cloud environment.

- ✓ Azure Managed Subscriptions
- ✓ Cloud Assessment Services
- ✓ Azure Migration Services
- ✓ Trial and Demo Environment Access
- ✓ Architecture and Design Services
- ✓ Personalized Service Health Dashboard
- ✓ Bundled IP Software & Services
- ✓ Third-party Software Support
- ✓ Full Set of Azure Advisory Tools
- ✓ Cost Modeling and Controlled Spend Services

CLOUD JOURNEY

- ✓ **CLOUD ASSESSMENTS**
The first step of any journey should always be a proper evaluation of your current environment. A discovery and assessment process should identify gaps in your current infrastructure and adequately prepare for a more secure and agile IT environment. Sayers offers comprehensive cloud assessments tailored to your organization.
- ✓ **STRATEGIC GOAL ALIGNMENT**
Every cloud project should begin by first defining your desired outcome. Articulated goals for your cloud environment provide clear guidance for building a core infrastructure and a direction for cloud architecture. Sayers can help identity or refine cloud goals that align with our organization's business objectives.
- ✓ **ARCHITECTURAL DESIGN**
Access to Azure certified architects with years of design experience, both pre and post sales, provides you the resources to design secure, repeatable, and elastic IT environments. Your ability to scale in the cloud is contingent on proper architectural design.
- ✓ **DEPLOY & MIGRATION**
Non-disruptive deployment into the cloud requires experience and expertise. A well-mapped migration or deployment plan, executed by engineers specializing in MS Azure, ensures the success and ongoing support required.
- ✓ **PROACTIVE MANAGEMENT**
Proper cloud management goes beyond a single migration or deployment. Ongoing access to strategic planning resources helps your company navigate ever-changing environments, while also providing support for ongoing initiatives. Management services also free up your team to focus on other business initiatives, giving you confidence that your Azure cloud environment is being efficiently maintained.
- ✓ **ONGOING SUPPORT**
The very same engineers involved in architecting and deployment your cloud solutions are also available for ongoing support in your Azure platform and throughout your ongoing MS experience. With 24/7 support and access to hands-on training, Sayers offers extensive front line support with additional professional direction available.

Sayers utilizes a consultative approach focused on the unique challenges of your organization. Our process is proven to achieve measurable and sustainable solutions built around you. Regardless of where you are in your cloud journey, we have resources ready to help you deliver results at any stage.