

Sayers Monthly Strategic Advisor

Hey there! This month, we're spotlighting major moves in the AI and cybersecurity space — including [Palo Alto Networks' potential acquisition of an AI security startup](#), [Tenable's key product updates](#), and [Rapid7's push for AI transparency](#). Plus, don't miss our curated AI Corner and the latest insights from the Sayers blog.

Tech Tidbits & Sayers Take

Palo Alto Networks Eyes Acquisition of AI Security Firm Protect AI

Palo Alto Networks is reportedly in advanced talks to acquire Protect AI, an AI security firm, for an estimated \$650–\$700 million. This move would significantly expand Palo Alto's capabilities in securing AI models and application layers.

Why It Matters:

The acquisition underscores Palo Alto's ambition to lead in AI security. As organizations integrate more AI into their operations, ensuring the security of these systems becomes mission-critical.

[Read more!](#)



Tenable Rolls Out Enhancements to Exposure Management & Web App Scanning

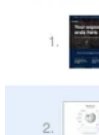
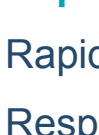
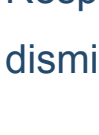
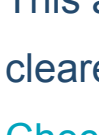
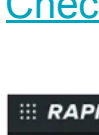
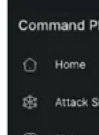
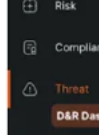
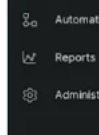
Tenable introduced updates including Pause Windows for scans, Shared Collections for collaboration, and new asset scoring metrics (ACR and AES) for improved risk prioritization.

Why It Matters:

These enhancements help teams minimize disruption, streamline collaboration, and target the most critical vulnerabilities more effectively.

[Click here to read more!](#)

Sublist filteringAdd Filter1 to 25 of 421Page 1 of 17

Search	Host	Severity	IP	Record Type	Ports	Screenshot
Sort by Asset Count: High to LowSelect All	☐ to.wikipedia.com	None	192.168.1.1	CNAME	80, 443	
 trenable.com	☐ to.wikipedia.com	None	192.168.1.1	CNAME	80, 443	
 yo.wikipedia.com	☐ yo.wikipedia.com	None	192.168.1.1	CNAME	80, 443	
 gu.wikipedia.com	☐ gu.wikipedia.com	None	192.168.1.1	CNAME	443	
 new.wikipedia.com	☐ new.wikipedia.com	Critical	192.168.1.1	CNAME	80, 443	
 wikipedia.com	☒ wikipedia.com	None	192.168.1.1	CNAME	80, 443	
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Make sure that the memory that you want to bring into Tenable Web App Scanning has been created.
In this example, we'll use wikipedia.com

Next

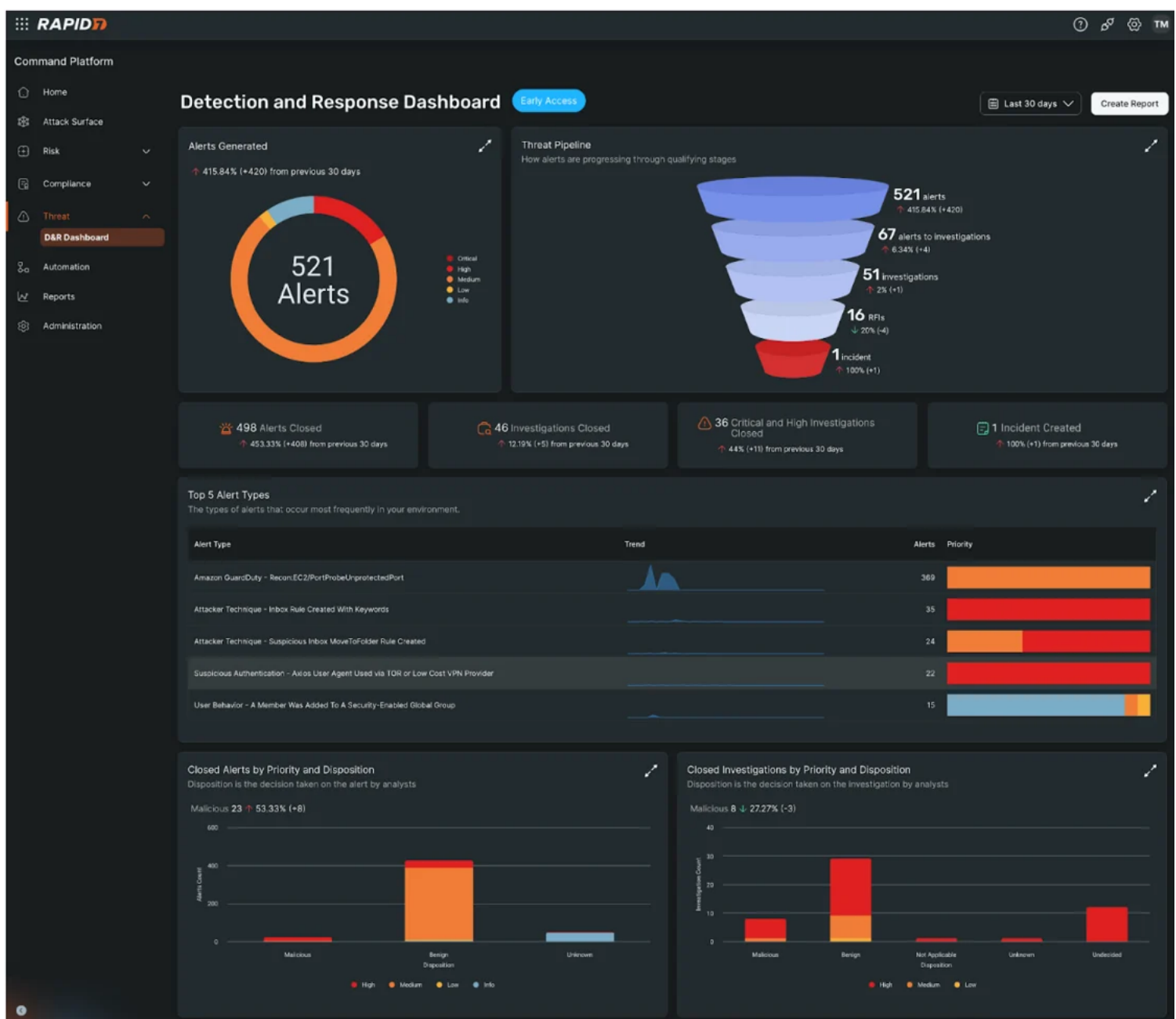
Rapid7 Launches AI Alert Triage Transparency for MDR

Rapid7 introduced AI Alert Triage Transparency for its Managed Detection and Response (MDR) customers, providing clear insight into why alerts are escalated or dismissed, and improving trust in AI-driven security operations

Why It Matters:

This advancement increases trust in AI tools, enhances SOC visibility, and supports clearer risk communication with leadership.

[Check it out!](#)



Sayers Blog

From the Sayers Resource Library:

- [Top Cybersecurity Tips For Consumers: Secure Your Digital World](#)
- [Your Go-To Guide To Identity And Access Management](#)
- [Combating 'Shadow AI' – How to Approach Unauthorized AI Use in the Enterprise](#)
- [What Should You Look for in Business Continuity Management \(BCM\) Software?](#)

AI Corner

- [Datacenter Anatomy Part 2 – Cooling Systems](#)
Explores how hyperscalers are transitioning to liquid cooling to meet the energy demands of large-scale AI clusters.
- [Cybersecurity in the AI Era: Evolve Faster Than the Threats or Get Left Behind](#)
A deep dive into how AI adoption must be paired with governance to avoid exacerbating cybersecurity risks.
- [AI, Automation and Workforce Transformation in 2025](#)
Looks at how manufacturers are addressing labor shortages and digital transformation through AI and automation.

Sayers Events

Spring BBQ Event – Join us for food, fun, and networking.
[Register here](#)

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