



## Sayers Monthly Strategic Advisor

This month, we cover [Check Point Software's acquisition of Cyberint Technologies to enhance its Security Operations Center capabilities](#), [Cloudflare's integration of BastionZero to bolster its Zero Trust infrastructure](#), and [CyberArk's strategic move to acquire Venafi for improved machine identity management](#). Stay informed with the latest developments and insights from Sayers

### Here's The Rundown:

- 🧐 **Tech Tidbits & Sayers Take:** Dive into the latest industry shifts! Check Point Software has acquired Cyberint to boost its Security Operations Center, Cloudflare is enhancing its Zero Trust infrastructure with BastionZero, and CyberArk is acquiring Venafi to strengthen machine identity management.
- 🤖 **AI Corner:** Stay ahead in 2024 with insights on the transformative role of AI in third-party apps, strategies for building effective AI initiatives, and how AI is reshaping the IT operations landscape.
- 📰 **Sayers Blog:** Missed the latest trends? Catch our highlights on Cybersecurity at FutureCon and explore the impact of corporate acquisitions, along with how AI and edge computing are revolutionizing industries.
- 📅 **Sayers Events:** Check out the upcoming events at Atlanta's DSC Collide or Chicago's Microsoft Ignite this fall!

### Tech Tidbits & Sayers Take

#### Check Point Software

Check Point Software Technologies has signed a definitive agreement to acquire Cyberint Technologies, aiming to enhance its Security Operations Center (SOC) capabilities and expand its managed threat intelligence offerings. This acquisition will integrate Cyberint's advanced external risk management solutions into the Check Point Infinity Platform, providing collaborative and actionable intelligence against advanced threats.

#### Sayers Take

Check Point is continuing to expand their Infinity Platform services with the acquisition of Cyberint. Cyberint will provide Check Point customers the ability to monitor their Attack Surface, Digital Risk such as brand and phishing protection all the way to managed takedown services. This could be a great compliment to clients who are already invested in Check Point's platform.

Check it out [here!](#)

#### CloudFare

Cloudflare has acquired BastionZero to enhance its Zero Trust infrastructure access capabilities. This acquisition will integrate BastionZero's technology into Cloudflare One, improving secure remote access to critical IT systems like servers, Kubernetes clusters, and databases.

#### Sayers Take

Cloudflare's acquisition of BastionZero will significantly help to round out its Zero Trust Network Access offering. Integrating BastionZero into Cloudflare One will provide clients with the customization of access protocols typically seen on the infrastructure side such as SSH, RDP, Kubernetes. Cloudflare will also be announcing several new features to facilitate Zero Trust Infrastructure via Cloudflare One so stay tuned!

Check it out [here!](#)

#### CyberArk

CyberArk has signed a definitive agreement to acquire Venafi, a leader in machine identity management, from Thoma Bravo for approximately \$1.54 billion. This acquisition aims to enhance CyberArk's capabilities in securing machine identities, expanding its total addressable market by nearly \$10 billion.

#### Sayers Take

The number of machines is rapidly outpacing the growth of their human counterparts, with more than 40 machine identities for every human identity. We've seen clients start to prioritize security around service accounts and machine identities, and CyberArk's acquisition of Venafi aims to help just that. Venafi's certificate lifecycle management, private Public Key Infrastructure, and IoT identity management are a great addition to CyberArk's current robust Privileged Access Manager (PAM) and Identity Security Platform.

Check it out [here!](#)

### Sayers Blog

From the Sayers Resource Library:

- [What's Old is New: Pre-Staging Can Make All the Difference](#)
- [Transforming Industries with AI and Edge Computing](#)
- [Navigating the Complexity of Cloud Security](#)
- [Expert Engineers Share the Top Tech Trends to Know](#)

### AI Corner

The latest news in AI

- [The real power of Apple Intelligence will show up in third-party apps](#)
- [2024 Artificial Intelligence Primer: Build and Execute AI initiatives](#)
- [4 Ways AI Will Transform the ITOps Landscape](#)

### Events Around Town

Events to check out this Fall

- [Atlanta: FutureCon:](#) November 14 at Atlanta Marriott Buckhead Hotel and Conference Center. A cybersecurity conference offering insights into the latest threats and solutions, with opportunities to earn CPE credits.
- [Atlanta: Holiday Party:](#) December 12 at Roswell Historic Hall. Clients Welcome!
- [Boston: Cloud Connect Summit:](#) November 7 at New England Aquarium. This summit focuses on cloud computing technologies and strategies, featuring industry leaders and networking sessions.
- [Boston: Palo Alto Ignite on Tour:](#) Palo Alto Networks LIVEcommunity and Fuel User Group, each with unique and complementary benefits, are here to serve and empower you.
- [Chicago: Holiday Party:](#) December 19 at Joe's Live Rosemont. Clients Welcome!
- [Chicago: Microsoft Ignite:](#) November 19-22 at McCormick Place West. Need we say more.

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