

# Sayers Capability Statement

## Overview

Sayers creates personalized IT solutions designed to meet the needs of your business and the dedication to go above and beyond to provide you with unwavering support. We believe success starts by building strong relationships with our clients that are founded on trust, honesty, and respect. With those relationships in place, our team of engineers applies their knowledge and experience to diagnose a problem, design and build the appropriate strategy, and manage the implementation process to completion.

## Our Capabilities

WE BUILD, SECURE, AND SUPPORT CUSTOMIZED IT SOLUTIONS DESIGNED FOR ANY ENVIRONMENT.



### BUILD

scalable and resilient IT infrastructure with customized solutions designed for your unique environment.



### SECURE

any environment with a comprehensive approach to cybersecurity that balances protection and productivity.



### SUPPORT

the success of your IT initiatives with expert resources that can assess, design, deploy, and manage your implemented solutions.

## About Us

- ✓ Founded in **1984**
- ✓ **9** Locations
- ✓ **400+** Active Clients
- ✓ **Lifetime NPS 80%**
- ✓ **Pro-Bono Workshops**
- ✓ Dedicated Client Success Teams
- ✓ Engineer clientside tenure: **10+ years**
- ✓ **Industry Experience:** Healthcare, Energy, Insurance, Financial, Logistics, Transportation, Manufacturing, and more.
- ✓ Client Accessible Lab Services
- ✓ Sayers Project Management Office
- ✓ Client Portal / Asset Tracking

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## Build

- ✓ Digital Transformation Cloud
- ✓ Architecture & Migration
- ✓ Modern Datacenter
- ✓ Storage & Compute
- ✓ Networking
- ✓ Business Continuity
- ✓ Modern Workplace
- ✓ Disaster Recovery

2

## Secure

- ✓ Cloud Security
- ✓ Infrastructure Security
- ✓ Secure Access Service Edge
- ✓ Security Operations
- ✓ Application & Data Security
- ✓ Identity & Access Management
- ✓ Endpoint Security
- ✓ Zero Trust Architecture

3

## Support

- ✓ Cybersecurity Consulting
- ✓ Microsoft O365
- ✓ Advanced Firewall Support
- ✓ SASE Platform Services
- ✓ Managed Network Services
- ✓ Managed Detection & Response
- ✓ Staffing
- ✓ Field Tech Refresh
- ✓ Risk Assessment
- ✓ Incident Response
- ✓ Azure Cloud Solution Provider
- ✓ Penetration Testing

## Our Mission

Enabling experts to leverage the right technology, built around you, to facilitate better business outcomes.

### HOW OUR MISSION CHANGES THE WAY WE DO BUSINESS:



#### PERFORMANCE > PRODUCT

The Right Tech



#### RELATIONSHIP > REVENUE

Built Around You



#### OUTCOME > OPTICS

Better Business Outcomes

## Got Questions?

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