

# SAYERS CAPABILITY STATEMENT



## OVERVIEW

Sayers creates personalized IT solutions designed to meet the needs of your business and the dedication to go above and beyond to provide you with unwavering support. We believe success starts by building strong relationships with our clients that are founded on trust, honesty, and respect. With those relationships in place, our team of engineers applies their knowledge and experience to diagnose a problem, design and build the appropriate strategy, and manage the implementation process to completion.

## OUR CAPABILITIES

We **build**, **secure**, and **support** customized IT solutions designed for any environment.



### BUILD

scalable and resilient IT infrastructure with customized solutions designed for your unique environment.



### SECURE

any environment with a comprehensive approach to cybersecurity that balances protection and productivity.



### SUPPORT

the success of your IT initiatives with expert resources that can assess, design, deploy, and manage your implemented solutions.

## ABOUT US

- ✓ Founded in **1984**
- ✓ **9** Locations
- ✓ **400+** Active Clients
- ✓ **Lifetime NPS 80%**
- ✓ **Pro-Bono Workshops**
- ✓ Dedicated Client Success Teams
- ✓ **Industry Experience:** Healthcare, Energy, Insurance, Financial, Logistics, Transportation, Manufacturing, and more.
- ✓ Client Accessible Lab Services
- ✓ Engineer client-side tenure: **10+ years**
- ✓ Sayers Project Management Office
- ✓ Client Portal / Asset Tracking

# SAYERS CAPABILITY STATEMENT

1

## BUILD



Digital Transformation Cloud



Networking



Architecture & Migration



Business Continuity



Modern Datacenter



Modern Workplace



Storage & Compute



Disaster Recovery

2

## SECURE



Cloud Security



Application & Data Security



Infrastructure Security



Identity & Access Management



Secure Access Service Edge



Endpoint Security



Security Operations



Zero Trust Architecture

3

## SUPPORT



Cybersecurity Consulting



Staffing



Microsoft O365



Field Tech Refresh



Advanced Firewall Support



Risk Assessment



SASE Platform Services



Incident Response



Managed Network Services



Azure Cloud Solution Provider



Managed Detection & Response



Penetration Testing

## OUR MISSION

*Enabling experts to leverage the right technology, built around you, to facilitate better business outcomes.*

HOW OUR MISSION CHANGES THE WAY WE DO BUSINESS:



**PERFORMANCE > PRODUCT**

THE RIGHT TECH



**RELATIONSHIP > REVENUE**

BUILT AROUND YOU



**OUTCOMES > OPTICS**

BETTER BUSINESS OUTCOMES